

HYSTER



BRING IT.

HYSTER FULL LINE OF TRUCKS

Hyster Company's history is characterized by an unmatched legacy of continuous innovation, superior market responsiveness, and a commitment to build the toughest lift trucks in the world. Hyster® offers a comprehensive range of warehousing equipment, industrial lift trucks, container handlers and reach stackers as well as quality parts to meet your materials handling needs.

Hyster Company offers a complete line of lift trucks with over 130 different models configured for gasoline, LPG, diesel, or electric power. Available in the broadest capacity range in the industry - from 1,500 to 105,000 lbs. - each Hyster forklift is designed to meet your standards for dependability and cost of operation.

Expert consultancy and responsive local service are provided through our world-class network of distribution partners. Together, we deliver a complete package of products and solutions to help you improve efficiency, drive down costs and stream-line your materials flow.



Truck Type		Capacity (lbs)	Models
Electric Counter-balanced 	4 Wheel Sit-down, Cushion Tire, AC Power	3,000 – 4,000	E30XN / E35XN / E40XN
		4,500 – 7,000	E45XN / E50XN / E55XN / E60XN / E65XN
		7,000 – 12,000	E70Z / E80Z / E100Z / E100ZS / E120Z
	4 Wheel Sit-down, Pneumatic Tire, AC Power	3,000 – 4,000	J30XN / J35XN / J40XN
		4,500 – 6,500	J40XN / J50XN / J60XN / J65XN
3 Wheel Sit-down, Cushion Tire, AC Power	3,000 – 4,000	J30XNT / J35XNT / J40XNT	
3 Wheel StanDrive, Cushion Tire	3,000 – 4,000	E30HSD ₂ / E35HSD ₂ / E40HSD ₂	
Narrow Aisle 	Single and Double Reach, AC Powered	3,500 – 4,000	N35ZRS / N40ZRS / N30ZDRS
		3,500 – 4,500	N35ZR / N40ZR / N45ZR / N30ZDR / N35ZDR
	Order Picker	1,500	R30XMF ₂ (Furniture)
		3,000	R30XMS ₂ (Std.); R30XM ₂ (Premium); R30XMA ₂ (Straddle)
	Very Narrow Aisle	3,000 – 3,500	V30ZMU / V35ZMU
Motorized Hand 	Walkie Motorized Hand Low Lift Pallet	4,000 – 5,000	W40Z / W50Z
		6,000 – 8,000	W60Z / W65Z / W80Z
	Walkie / Rider Motorized Hand Pallet	6,000 – 8,000	B60Z ^{AC} / B60Z ^{HD} / B80Z ^{HD}
		6,000 – 8,000	C60Z ^{AC} / C80Z ^{AC}
		10,000 – 15,000	T5Z ^{AC} / T7Z ^{AC}
	Walkie Stacker Motorized Hand Pallet	2,500 – 4,000	W25ZA ₂ / W30ZA ₂ / W40ZA
		2,000 – 3,000	W20ZR / W30ZR
		2,500 – 4,000	W25ZC / W30ZC / W40ZC
IC Cushion 	Sit-down Counterbalanced IC, Cushion Tire	3,000 – 4,000	S30FT / S35FT / S40FTS
		5000	S50CT
	4,000 – 7,000	S40FT / S50FT / S55FTS / S60FT / S70FT	
	8,000 – 12,000	S80FT / S80FT BCS / S100FT / S100FT BCS / S120FT / S120FTS / S120FT PRS	
	13,500 – 15,500	S135FT / S155FT	
	IC Pneumatic 	Sit-down, Counterbalanced IC, Pneumatic Tire	3,000 – 4,000
5,000			H50CT
4,000 – 7,000			H40FT / H50FT / H60FT / H70FT
8,000 – 12,000			H80FT / H90FT / H100FT / H110FT / H120FT
13,500 – 15,500			H135FT / H155FT
17,000 – 19,000			H170FT / H175FT / H190FT
Big & Jumbo Trucks 	HD Series; Sit-down, Counterbalanced IC, Pneumatic Tire Heavy-Duty	19,000 – 36,000	H190HD ² / H210HD ² / H230HD ² / H250HD ² / H280HD ² / H300HD ² / H330HD ² / H360HD ²
	Empty Container Handler	15,000	H360HD ² -EC4
		15,400 – 20,000	H400-HD-EC5 / H450-HDS-EC6 / H450HD-EC6 / H500HD-EC6
	Versatile Forklift Truck	40,500 – 45,000	H400HDS / H400HD / H450HDS / H450HD
		55,000 – 70,000	H550HD / H550HDS / H620HD / H620HDS / H650HD / H700HD / H700HDS
	Masted Container Handler	88,185	H1050HD-CH / H1150HD-CH
	Forklift Truck	80,000 – 105,000	H800HD / H900HD / H970HDS / H1050HDS / H1050HD
	ReachStacker	60,000 – 101,000	HR45-27 / HR45-31 / HR45-36 / HR45-40 / HR45-41S / HR45-41L / HR45-41LS

ELECTRIC COUNTERBALANCED



E50XN

Exceptionally durable, Hyster® trucks are also comfortable and easy to operate. You can see this throughout our entire line of Electric lift trucks, including our AC Series, as well as the StanDrive models. Ideal for warehouse, retail or industrial applications, the AC series lift trucks are powered by an AC system tough enough to take on just about anything.

Hyster sets the standard in materials handling with brushless AC technology. AC technology eliminates the motor brushes found in other lift trucks and thus eliminates scheduled downtime and the cost for parts and service. This series of lift trucks is designed to be versatile and productive, all with a low cost of operation.



E30-40HSD₂

From dock to stock and in between, the Hyster® StanDrive E30-40HSD₂ series is your versatile materials handling workhorse. Engineered with superior ergonomics, these 3,000 – 4,000-pound capacity lift trucks are easy to operate and demonstrate that increased operator comfort improves productivity. Our operator compartment is also ergonomically designed with productivity in mind. Operator controls are positioned to allow either a side stance or a 45-degree stance for maximum efficiency, visibility and custom comfort.



E30-40XN, E45-70XN AND E70-120Z

When you need a lift truck that can pull its own weight, the E30-40XN, E45-70XN and the E70-120Z AC Power series lift trucks from Hyster Company do that and much more. By employing AC technology, we have built a durable and reliable lift truck with the ability to tailor performance to your needs. Whether your application requires increased speed or longer battery life – these lift trucks deliver the power you need.



J30-40XNT

The J30-40XNT series three-wheel configuration provides a tighter turning radius for unparalleled maneuverability that makes stacking in limited space and congested loading bays easier than ever. The dual steer wheels provide a smoother, more stable ride.

J30-40XN

The J30-40XN four-wheel truck, with its Zero Turning Radius (ZTR) axle offers maneuverability similar to a three-wheel truck, with greater comfort when traveling over longer distances.



J45-70XN

The innovative component design and “Drop Battery Box” of this lift truck series allows for the use of pneumatic tires on an electric truck, which provides a “Zero Emissions” alternative for 4,500-7,000 pound capacity indoor and outdoor applications. The pneumatic tires also help reduce vibration to provide a smooth, comfortable ride, even over less than ideal surfaces.

SPECIAL features



From the 3-point entry/exit system to the uncluttered floor plate and the tilt steer column, the ergonomically designed compartment plays a big role in improving productivity. A variety of seat options are available to fit most any customer needs.



MONOTROL® Pedal- One foot control of acceleration and direction, leaving your hands free for steering and operating hydraulic levers. The Hyster MONOTROL® pedal helps keep your operators more productive.



The optional armrest with built-in E-hydraulic TouchPoint™ mini-levers is cushioned and contoured to provide full forearm support. The hydraulic functions, seat side directional control switch, horn and emergency disconnect button are all incorporated in the armrest and designed to maximize operator comfort and ease of use.

NARROW AISLE



N40ZR

Careful attention to ergonomics and serviceability make Hyster® narrow aisle lift trucks some of the most productive and dependable in their class. If your warehouse incorporates a narrow aisle design, there is a Hyster lift truck to fit your needs. Choose from single or double reach trucks, order pickers or our very narrow aisle (VNA) man-up turret trucks.



N35-40ZRS/N30ZDRS AND N35-45ZR/N30-35ZDR

The availability of two operator stances—either fore/aft or side stance—as well as the cooler/freezer or SubZero packages, demonstrates versatility in design. The AC reach truck product line offers a wide range of options including fork height display, fork camera, fork laser line, shelf height selector system and a load weight display.



R30XMS2

Standard OrderPicker

R30XM2

Counterbalanced Premium OrderPicker

R30XMA2

Straddle Premium OrderPicker

R30XMF2

OrderPicker Furniture Mover

You'll love our orderpicker's ergonomically superior workstation; a spacious platform with anti-fatigue floor mat, fixed-hoop rails and a multi-function control handle. It's also equipped, standard, with other operator amenities like a flow-through ventilation wire mesh screen, storage pockets, removable trash bin and a cup holder.



V30-35ZMU

Our AC traction, hoist and steering motors have no brushes to check or replace resulting in extended service intervals. This along with features such as superior energy efficiency, continuous vehicle system monitoring to name a few, make the V30-35ZMU very narrow aisle turret trucks cost less to operate and increase your productivity. Five chassis choices, three operator compartments configurations and either a 48- or 72-volt system are all available.

SPECIAL features



Our reach trucks offer the largest operator compartment in the industry and feature a low 9.6" step height and suspended floor plate with thick floor mat to help reduce the stress on your operator's legs for improved productivity. The optional comfort package provides an adjustable height backrest and armrest support, along with an adjustable steer wheel, which optimizes positioning and comfort for a wide range of operators.



Double-sealed electrical connections are used throughout the control wire harnesses because they provide a positive mechanical lock, reducing possibilities of loose connections. The IP66 rating provides a waterproof connection and is sealed to prevent contamination.



Hyster® reach trucks offer an optional laser level which provides a laser line at the fork tips to indicate fork position and an optional fork camera which provides a fork eye view of the pallet entry at elevated heights, enhancing retrieval and put away capabilities.

MOTORIZED HAND



B60Z^{AC}

Hyster® manufactures and markets a wide range of motorized hand lift trucks designed to meet the toughest warehousing and retail needs. Our products include walkie, walkie/riders, reach and straddle stackers. Exceptional maneuverability and industry exclusive options such as the W40Z Freighter's Special give your operators the power to get more done. Environmental packages including the Cooler/Freezer Package and the Extreme Corrosion/Wash Down Package will stand up to even the harshest conditions. The Power Assist Steer option (available on the B60-80Z^{HD}) reduces operator steer effort for less fatigue, increases truck maneuverability, and accommodates a wide variety of operators.

SPECIAL features



In cold room and freezer applications, your pallet trucks require protection. That's why Hyster offers two optional application/environmental packages for low temperature applications; the cooler/freezer package for temperatures from 0°F to 120°F and the SubZero Freezer Package for temperatures from -40° to +120°F.



Hyster offers an optional Extreme Corrosion/Wash Down Package* with a galvanized frame, lift linkage, battery well, and fork weldment. Where other lift trucks would rust and require additional cleaning and repainting, the Extreme Corrosion/Wash Down Package helps you keep on trucking. The galvanized frame pallet truck is designed for use in highly corrosive environments like food processing, pickling, tannery, chemical, salt and brine industries.

** Available on select models.*



C60-80Z^{AC}

The C60-80Z^{AC} Center Rider Pallet Truck Series has a welded heavy-duty steel plate/bar constructed frame and forks with steel casings for high stress areas that provides superior rigidity and unrivaled durability. An SEM drive motor unit with integral, tapered rolled steer bearing enhances control as you move from staging loads and crossing dock boards to moving in and out of trailers. A 3-position tilt steer column and a 25 inch wide steer handle with full rotary grips that control travel speed and direction provides you excellent ergonomics for high speed transporting of goods.



T5-7Z^{AC}

The Hyster T5-7Z^{AC} Tow Tractors provide you the towing capacities to meet your needs. The 3-position tilt steer column, and a 17 inch wide steer handle (with full rotary grips that control travel speed and direction) provide you excellent ergonomics, and the floor mounted, high speed pedal's low profile provides easy access to maximum travel speed. The standard cushioned backpad, bulkhead pad and thick anti-fatigue floor mat provide excellent comfort when the operator is in the transport position. A large operator platform with low step-in height affords quick entry/exit onto the truck, especially for those applications where walking through is common.



W40Z, W50Z, W60Z, W80Z

Hyster® walkie motorized pallet trucks offer exceptional maneuverability due to our legendary ergonomics and performance innovations. Features such as creep speed and fingertip control put the power to be productive in your operators' hands. The Freighter's Special option offers shorter fork tips and a unique bumper profile, making loads easier to pin-wheel inside trailers allowing you to place two additional pallets in a trailer quickly and efficiently. Optional environmental packages ensure that our trucks will stand up to some of the toughest working conditions.



W25-30ZA₂, W40ZA, W20-30ZR, W25-40ZC

Whether your materials handling jobs include unloading or loading trailers, dockside maneuvering, or stocking, the Hyster Walkie Reach, Straddle and Counterbalanced stacker line of motorized pallet trucks gives you big capacity and productivity with the operational cost of a walkie rather than a rider. Our superior ergonomics along with the versatility of User Selectable Performance Modes will help to increase your productivity. The bottom mounted steering control handle's ergonomic, easy-to-operate, finger tip control of lift/lower, reach extension/retraction (W20-30ZR only), travel speed and direction, and optional sideshift makes load handling easier and more precise, increasing your productivity. The creep or "turtle" speed button, located conveniently on the bottom-side of the handle, allows you to maneuver the walkie stackers in and out of tight areas, with the steer handle in the upright position.



B60Z^{AC}, B60-80Z^{HD}

Hyster Company has the answer to all your pallet truck challenges with the B60Z^{AC} and B60-80Z^{HD} series. These 6,000 - 8,000 lb. capacity units feature optional fork lengths as well as application/environmental packages designed to accommodate your individual requirements, all while delivering advanced productivity, exceptional dependability, and superior serviceability – making the B60Z^{AC} and B60-80Z^{HD} some of the best values available in motorized walkie/rider models. AC technology combined with the CANbus system delivers advanced productivity, exceptional dependability and superior serviceability which means lower cost of operation. The optional Power Assist Steer (B60-80Z^{HD} only) helps reduce fatigue and improves productivity.

CUSHION TIRE



S50FT

Hyster Company's Internal Combustion Cushion Tire Lift Trucks represent a breakthrough in how lift trucks are designed, built and acquired. Drawing on Hyster Company's legacy of strength, durability, and toughness, the Fortis concept simplifies lift truck purchases with a tiered system of pre-configured engine-transmission bundles. Buying a Fortis means you maximize your purchasing power by buying only the features you need for your application. Using a truck from the Fortis series means low cost of operations, dependability and owning a lift truck that's still going strong long after the day's work is done.



S30-40FT/S S40-70FT FORTIS®

The right tools make any job easier, which is why the Hyster® Fortis® series is such a smart purchase. With the toughest powertrain in the industry, industrial strength electronics and unsurpassed operator ergonomics, Fortis forklift trucks are an easy choice.



S80-120FT FORTIS®

The S80-120FT series offers multiple chassis configurations including the Box Car Special (BCS), Paper Roll Special (PRS), and Short Truck Length (FTS). No matter what the application we've got the right lift truck for you.



S135-155FT FORTIS®

The S135-155FT series comes with Standard Oil Cooled Wet Disc brakes, a unique brake system providing exceptional service life and performance, even in wet and dirty environments. These brakes are basically maintenance free, and require no adjustments.



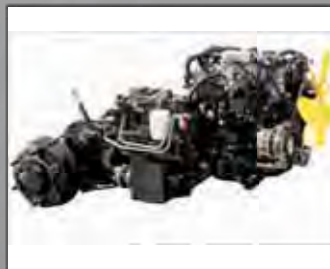
S50CT

The S50CT retains the legendary toughness, reliability and productivity that you've come to expect from Hyster, reconfiguring it for medium duty applications. These LP Gas powered lift trucks are designed mostly for indoor use in medium duty environments.

SPECIAL features



The engine cover, hinged at the rear, offers superior service access to the engine compartment with an opening angle of 85 degrees. The tough engine cover is made of a durable, crack-resistant, thermoset polyester resin reinforced with fiberglass.



The patented DuraMatch™ transmission in our Fortis trucks provides breakthrough features that include the Auto Deceleration System, controlled rollback on ramps, and controlled power reversals to move loads more efficiently with less operator fatigue and product damage.



The Hyster Fortis line of lift trucks offers two configurations that employ cowl mounted levers or TouchPoint™ mini-levers to provide you unsurpassed, low effort, tactile control of all hydraulic functions.

PNEUMATIC TIRE



H80FT

Our Internal Combustion Pneumatic Tire Series of trucks were designed to help you move more in less time. Our engineers combined the toughest engine components with customized performance to create a rugged, durable lift truck that thrives in your challenging applications. Unsurpassed operator comfort means your team can work longer without getting fatigued. And a lower cost of operations equals a healthier bottom line for your company.



H30-40FT/S H40-70FT FORTIS®

Productivity means moving more of your loads in less time with less cost. The Hyster® Fortis® series has been proved to lead the industry in productivity through performance, ergonomics (operator comfort and control), service uptime and dependability.



H80-120FT FORTIS®

The full floating design of the drive axle lets the axle housing, not the shafts, carry the weight of the load, enhancing dependability and reliability for a longer service life. Hyster premium self-adjusting brakes provide excellent inching or stopping power.



H135-155FT FORTIS®

The Fortis series choice of high output engines, performance transmissions, hydraulic controls and cooling system options allows you to customize your truck to optimize the productivity in your application.



H50CT

The H50CT retains the legendary toughness, reliability and productivity that you've come to expect from Hyster, reconfiguring it for medium duty applications. These LP Gas powered lift trucks are designed for use in medium duty environments.

SPECIAL features



The Hyster stability system reduces truck lean in turns, improving lateral stability. Even with the reduced lean, the innovative steer axle mounting design allows for superior travel over uneven surfaces.



Pacesetter VSM™ industrial onboard computer manages all vehicle systems to optimize performance and significantly increase overall reliability and enhance diagnostic capabilities for maximum uptime.



The elastomeric-mounted Hyster designed cast ductile iron steer axle with transverse, double-acting hydraulic cylinder, tapered roller spindle support bearings and non-adjustable tie rods provide maximum durability and superior steering control for easy maneuvering and low maintenance.

BIG AND JUMBO

Hyster® Big and Jumbo Trucks make even the heaviest loads and toughest working conditions like material ship yards seem simple. From the Empty Container Handlers to the ReachStacker, you will find a Hyster truck to meet your heavy lifting needs. Hyster Big and Jumbo Trucks are built with the same commitment to reliability, durability and innovation as all other Hyster lift trucks.

H400HD-EC

SPECIAL features

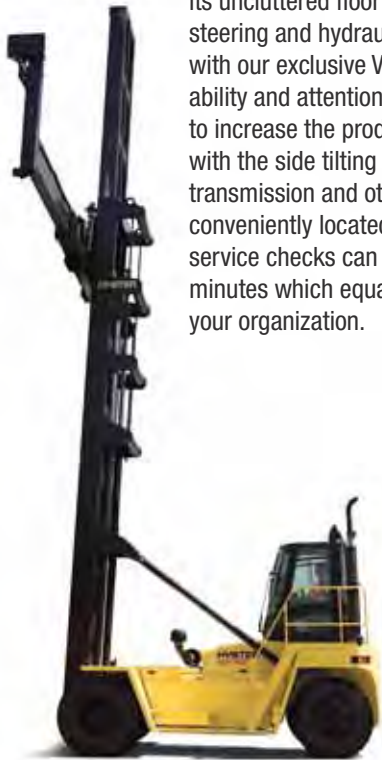


The ergonomic design of the cab and controls reduces operator fatigue and delivers improved productivity. The ComforCab II™ is large and uncluttered, allowing the operator ample room for auxiliary options. Operator compartment features a spacious environment with an adjustable suspension seat, with integrated armrest and low effort controls, 4-way adjustable steering wheel, and power-assisted steering and brakes. The cab's structural design creates excellent all-around visibility.



H190-360HD₂

The H190-360HD₂ series is quality throughout from the ComforCab II™ operator compartment with its uncluttered floor design, load sensing power steering and hydraulic controls, to unrivaled visibility with our exclusive Vista Mast. This quality, dependability and attention to ergonomics are all designed to increase the productivity of your operators. And with the side tilting ComforCab II™; all engine, transmission and other service check points are conveniently located for quick maintenance. Daily service checks can be completed in less than 10 minutes which equals a lower cost of operation to your organization.



H400-500HD-EC

The H400-500HD-EC series is the new pace setter in the container handling industry offering the same reliability and durability as all other Hyster® container handlers. This series comes with the powerful Cummins QSB6.7 turbo charged diesel engine. This engine meets emissions standards so not only is it powerful but it is also friendly to our environment. And so your operators are comfortable and productive, the H400-500HD-EC series includes our ergonomically advanced ComforCab II™. The HD400-500-EC series strikes an excellent balance in operator comfort, outstanding performance and serviceability.



H360HD₂-EC4

The H360HD₂-EC4 comes with the Cummins QSB6.7-155 diesel engine, hydrostatic load sense steering, unique rear light cluster (brake, back-up and turn signals), open operator cab, VISTA mast, 3-speed powershift transmission, and wet disk brakes. This agile empty container handler gives you the reliability, maneuverability and durability to easily handle your toughest duty-cycle. The gas-spring gull wing doors and manual tilting cab make access to over 95 percent of the serviceable items quick and easy. The H360HD₂-EC4 strikes an excellent balance in operator comfort, unmatched performance and unsurpassed serviceability.



H400-450HD/S

The H400-450HD/S fork lift truck provides durability, reliability, a tighter turning radius and increased maneuverability for more efficient load handling. All of this while decreasing cost of operation and increasing productivity levels. These are among the most compact machines on the market today and the short-wheelbase models (H400HDS and H450HDS) are unique in their capacity class making them superior for applications where a tight turning radius is critical. The Cummins QSB6.7 industrial diesel engine, with turbo-charger, is both powerful and clean meeting emissions standards. And the H400-450HD/S series also boasts the latest in comfort with Hyster ComforCab II™, the “state of the art” in driver comfort, ergonomics and visibility.

BIG AND JUMBO



HR 45 ReachStacker

SPECIAL features



The Hyster® exclusive Vista masts widely spaced channels and overhead guard provide you with the industry's best all-around visibility for more confident load handling.



Diagnostics have been made simple with the state-of-the-art multi-function display panel which provides at-a-glance information via 16 warning lights, 5 gauges and dual function LCD.



H550-700HD/S

If your operation needs a rugged, versatile lift truck, the H550-700HD/S series is your performance solution. Nestled under the gull-wing hood of these lift trucks is a Cummins six cylinder diesel engine. This turbocharged engine is smooth, powerful and efficient. Extra heavy duty wet brakes at each drive wheel provide superior stopping power. Like all Hyster® lift trucks, the H550-700HD/S can be customized with just about any optional attachment you will need to pick up, grab or lift your loads.



H1050-1150HD-CH

The H1050-1150D-CH line of mast top pick trucks can handle up to 88,185 lbs. under the spreader, giving you the strength to move even the heaviest cargo anywhere it needs to go. The trucks' lift capabilities allow true 5-high stacking for increased container density. Engineering advances have made these trucks some of the most rugged and reliable on the market. As with any Hyster lift truck, the operator will feel right at home in the comfortable, ergonomically advanced ComforCab II™. Outstanding productivity, durability, and comfort - the H1050-1150HD-CH is the smart choice for container handling.



H800-1050HD/S

The H800-1050HD/S series includes a front mounted cab designed for fork tip visibility. We have incorporated proven designs from our very successful container handlers to create one of the most durable, dependable and most powerful trucks in the world. All this power and this truck's Cummins QSM 11 engines even meet Tier III emission standards. And the H800-1050HD/S series also boasts the latest in comfort with Hyster ComforCab II™, the "state of the art" in driver comfort, ergonomics and visibility. The H800-1050HD/S lift trucks will conquer any challenge.



HR45 REACHSTACKER

The HR45 reachstacker series will turn circles around the competition. This series of reachstacker trucks offers the sharpest turning radius in the container handling business. Faster lift speeds, superior visibility and the standard Cummins 10.8L QSM 11 - 300 horsepower engine make the reachstacker a leader in the container handling industry. Like all other Hyster lift trucks, the reachstacker offers superb ergonomics designed to reduce operator fatigue and increase productivity. The robust, high-strength boom has the capability to stack 9'6" or 8'6" containers 5-high in the first row. So, if your application requires heavy duty container stacking this is the truck for you.

THE HYSTER ADVANTAGE

■ World-class Manufacturing.

Hyster's unique relationship with our customers is a product of total customer satisfaction created through world class manufacturing. Our goal is to anticipate the needs of every customer and address them with lift trucks that deliver the performance, value, and dependability they demand.



■ Customer-Driven Research & Development.

We begin with the customer. Hyster conducts annual focus groups and on-going voice of customer research in the field and online. Over 400 design engineers then translate that input into intelligent designs using a rigorous review gate process. Advanced tools such as virtual prototype builds and dynamic modeling, help shorten the product development cycle, giving customers a competitive edge. To ensure dependability and lowest cost of ownership, each design is subjected to environmental, physical and virtual tests. We not only test against our own standards but against the competition's products as well. The final tests take place in real-world customer applications to ensure that our designs have met the mark.



DELIVERING TOTAL CUSTOMER SATISFACTION THROUGH OPERATIONAL EXCELLENCE

■ Demand-Flow Manufacturing That is Lean and Smart.

At Hyster, world-class manufacturing is driven by Demand Flow Technology (DFT). Use of the DFT lean manufacturing principles guides every aspect of plant operation toward a single goal: Deliver flawless quality and total customer satisfaction, 100% of the time.

- **Total Quality Every Time:** Hyster quality starts with an integrated Manufacturing Execution System (MES) that manages production flow. The MES coordinates line activities like part sequencing and quality verification and uses quality gates such as torque tools to prevent less-than-perfect assemblies from proceeding down the line. Random audits during each shift hold each employee accountable for consistent quality while 5s workplace organization helps them achieve it.
- **Flexibility through Materials Flow & Organization:** Vertical integration helps give our customers the flexibility they need. At component manufacturing facilities, each line uses a mixed model flow, enabling it to produce a variety of parts for any given lift truck at any given time. Materials flow is supported with a KANBAN materials stocking system integrated through the MES.
- **Employees are Empowered:** Hyster employees support DFT – and total customer satisfaction – in everything they do. Each is cross-trained and certified in at least three operations. Organized into teams and empowered to problem-solve, they help drive quality improvements, reduce cycle times, and improve safety every day.



■ Supporting Customers with World-Class Parts & Service.

Four Parts Distribution Centers strategically located around the world provide a full range of original equipment and aftermarket parts that maintain our customers' uptime. In fact, our Guaranteed Availability Program ensures that parts that are normally required in the first 2 years of operation will be available from your Hyster parts dealer within 24 hours or they are free.*



We also take that commitment into the field with Hyster's CERTECH® Certification training program, available to our dealers' technicians. This technical training program provides both systems level as well as product specific education to ensure lift trucks are repaired right the first time.

**Within the terms, rules and guidelines of the program, which can be provided by the dealer. The G.A.P. Program covers current Hyster production units manufactured in U.S.A. (and our J45-70XN). Program may be discontinued, at the sole discretion of Hyster Company, at any time.*

It's not just about the lift trucks.

Any company worth its weight knows success has just as much to do with the support before and after the sale as the sale itself. We pride ourselves on being more than just a lift truck manufacturer. Through our Dealer Network, we're also fleet managers, parts suppliers, capital procurement specialists and trainers. You'll find that when it comes to service, we do it all.

Hyster Fleet Services

As much as we'd like for your entire fleet to be Hyster, we know that's not always the case. But just because you also operate other brands doesn't mean we can't manage your lift truck maintenance and replacement plan. We can analyze your current fleet or provide a summary of your fleet history and a cost-effective proposal for replacement and scheduled maintenance of all your vehicles. Once this initial review is complete, we'll continue to monitor your fleet to ensure it's performing optimally.

UNISOURCE™ Parts Program

In addition to providing fleet management for a variety of brands, we can also serve as your source of parts for all your lift trucks. With the Hyster® UNISOURCE parts and service program, we offer approximately 2 million part number crosses for most brands of materials handling and other in-plant mobile equipment. UNISOURCE also has remanufactured parts that provide the same quality and guarantee but at a lower price. Plus, partnering with today's best-known suppliers to the lift truck industry, we stand behind our replacement parts with one of the strongest warranties in the industry.

Rental Products

At Hyster Company, we're always looking for ways to help you keep your productivity up. Through the Hyster Dealer Network, you can access rental equipment for the times when leasing or buying isn't a practical option. Your local Hyster Dealer has access to over 14,000 units that are available for shorter long-term rental. Whether you need one truck to substitute for a vehicle that's being serviced or several lift trucks to accommodate seasonal changes in your business, we'll help you maintain output in a cost-effective manner.

Hyster Capital

We know that financing new additions to your fleet can sometimes be challenging. That's why your Hyster Dealer has a long list of ways for you to fund your purchase. We are skilled in arranging solutions for special financing requirements, taking the difficulties out of buying the equipment you need. Whether you purchase or lease a new or used lift truck, Hyster Capital offers better service and competitive rates, ensuring you receive the value you deserve.

Special Products Engineering Department (SPED)

In a perfect world, every application could be handled with a standard lift truck. However, in the real world, different materials require different handling. That's why Hyster Company's Special Products Engineering Department works with you to customize* your lift trucks. From strobe lights to specially made forks, SPED can provide you with the tools you require to get the job done right.

*May be subject to an additional charge. Contact your local authorized Hyster Dealer for more information.

Innovations

Hyster Company's heritage of continuous product refinement is our commitment to you. We will continue to create materials handling equipment that will increase your operation's productivity, putting more to your bottom line. As a result, we've developed innovations like hydrostatic steering, return-to-center steering, electronic fuel injection, the MONOTROL® directional control pedal, VISTA® masts and the ULTIMA II™ multi-function control handle. These are features you'll only find with Hyster lift trucks.

Operator and Service Training

Hyster Company recognizes that proper training is a key element of a profitable company. That's why your local authorized Hyster Dealer offers a training program for your lift truck operators as well as those who maintain your vehicles. Proper education in running and servicing lift trucks cuts down on the number of repairs and risk of injuries due to accidents while increasing productivity. All of our trainers are professionals with experience in materials handling.

Your materials and equipment procurement source!



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